

ROGER M. KRIEGER

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SENIOR EXECUTIVE/CONSULTANT PROFILE

- Problem solver with over 20 years of senior management and consulting experience: Strategic planning, systems' implementations and international business operations.
- German tax and corporate law attorney, adept at contract negotiations covering multiple legal jurisdictions, corporate restructuring and recapitalization, joint ventures, and cross-border mergers and acquisitions.
- Solid track record of launching and running business ventures in new markets: International business development, formation of strategic partnerships and extensive marketing and sales track record.

Native speaker of German, English, Afrikaans, fluent in Dutch. German and South African citizenships. U.S. Permanent Resident. Willing to relocate / travel. Excellent health.

Professional Experience

- 05/2000 - Present **President, ITC Software, Greenwich, Connecticut, USA, 07/2003 – present**
CEO, Access Solutions, Inc., Boston, Massachusetts, USA, 05/2000 - 07/2003.
See online: [Meet the Team](#).
- Launched ITC Software as the *Advanced I.T. Solutions'* business unit of Access Solutions, Inc. in December 2002. Spun off operations as an independent legal entity in Greenwich, CT, in July, 2003:
ITC Software is an advanced information technology solutions' provider focused on the global commercial and scientific markets.
 - Built a world-class capability from zero to currently over 4,000 I.T. software engineers and scientists in 73 centers on three continents.
 - Developed ITC's global outsourcing business model, negotiated partnerships, drafted agreements, implemented marketing strategy, and designed its brand.
 - Launched the ePersonnel consulting business unit for I.T. professionals in 2000: [IT-Careernet.com](#) consistently ranked within the top 15% of most visited sites on the Internet.
- 06/1996 - 04/2000 **Attorney at Law (Rechtsanwalt) Krieger, Frankfurt, Germany.**
My law and tax consulting firm specialized in German- and International Law. Predominant international client base included loyal Hong Kong and Singaporean clients over a decade. Practice covered all facets of a corporation's existence, from its formation to its liquidation, including mergers and acquisitions.
- 1996 **Partner / Attorney at Law, Abrell Wendler Tremml, Frankfurt, Germany, now Wendler Tremml**, a German corporate law firm with offices in Frankfurt, Düsseldorf and Munich, member of [Lawspan International E.W.I.V.](#) and the German office of [Bryan Cave LLP](#) in 1996.
- 1989-1996 **Founder/President, Global Business Services, Frankfurt, Germany.**
International management consultancy and business services' provider with offices in Frankfurt, London, Hong Kong, Singapore, and Washington, D.C.
- GBS offered *Strategic Market Development Planning*, and, importantly, *Strategy Implementation & Business Support*, i.e., market entry studies for diverse product groups and the implementation of business plans for clients in a wide range of industries.
 - Thus, we committed ourselves to prove the feasibility of our suggested business solutions. International distribution channels were specifically designed and implemented to benefit

from international tax and customs regulations, and often instrumentalized existing distribution and pricing monopolies of multi-national corporations.

- Substantial input regarding our strategic direction was rendered by McKinsey & Co. for over two years. In summary, GBS significantly enhanced my expertise in principal business disciplines and led to in-depth knowledge in a number of industries, including consumer electronics, international trade in semiconductors, textiles, as well as international financial instruments and transactions.
- See online: [Selected Engagements](#).

05/1989 Member of the Frankfurt Bar

- 1987 **Wiley, Rein & Fielding, Washington, D.C., USA.** Worked in the firm's international trade practice group (General Agreement on Tariffs and Trade - GATT.)
- 1986/87 **Peltzer & Riesenkampff, Frankfurt, Germany, now CMS Hasche Sigle.** Cases included compensation claims against NATO.
- 1984 **Botha Massyn & McKenzie, Kempton Park, South Africa.** Apprenticeship. SA law studies.

Board Memberships

- 1998 **Triangle Venture Capital Group GmbH & Co. KG.** Member of the Advisory Committee
- 1985-1987 **District Court of Frankfurt.** Spokesman for judicial interns

Education

1977 - 1987

- 09/1988 **Second State Law Examination** (German qualification to become a judge, public prosecutor, or attorney; comparable to the US bar exam.)
- 04/1985 - 07/1987 Clerkships: District and appellate civil law court judges, prosecuting attorney, and public administrator.
- 1987 **Georgetown University Law Center**, Washington, D.C.: International Trade Law and Regulation.
- 1986 **German University of Administrative Sciences** (Deutsche Hochschule für Verwaltungswissenschaften,) Speyer, Germany. Public administration and European law.
- 03/1985 **First State Law Examination** (equivalent to a JD plus Master's Degree in the US.)
- Justus-Liebig University**, Giessen, Germany. Graduate law program. Major: Public International Law.
- University of Administrative Sciences Rothenburg** (Verwaltungshochschule Rothenburg a.d. Fulda,) Germany. Tax law and accounting courses.
- 1977 A Levels (Abitur), Bodelschwingh Gymnasium, Herchen, Germany.
- 1975 Matriculation, Deutsche Schule zu Johannesburg, South Africa.

Publications

- "The United Nations Convention on Contracts for the International Sale of Goods: An Assessment of its Impact on International Transactions", [South African Law Journal](#), Vol. 106, Part 1, 1989, pg. 184 et seq.
- "Sanction Aspects of the Anti-Apartheid Act of 1986," [International Enforcement Law Reporter](#), 1987, pg. 165 et seq.